

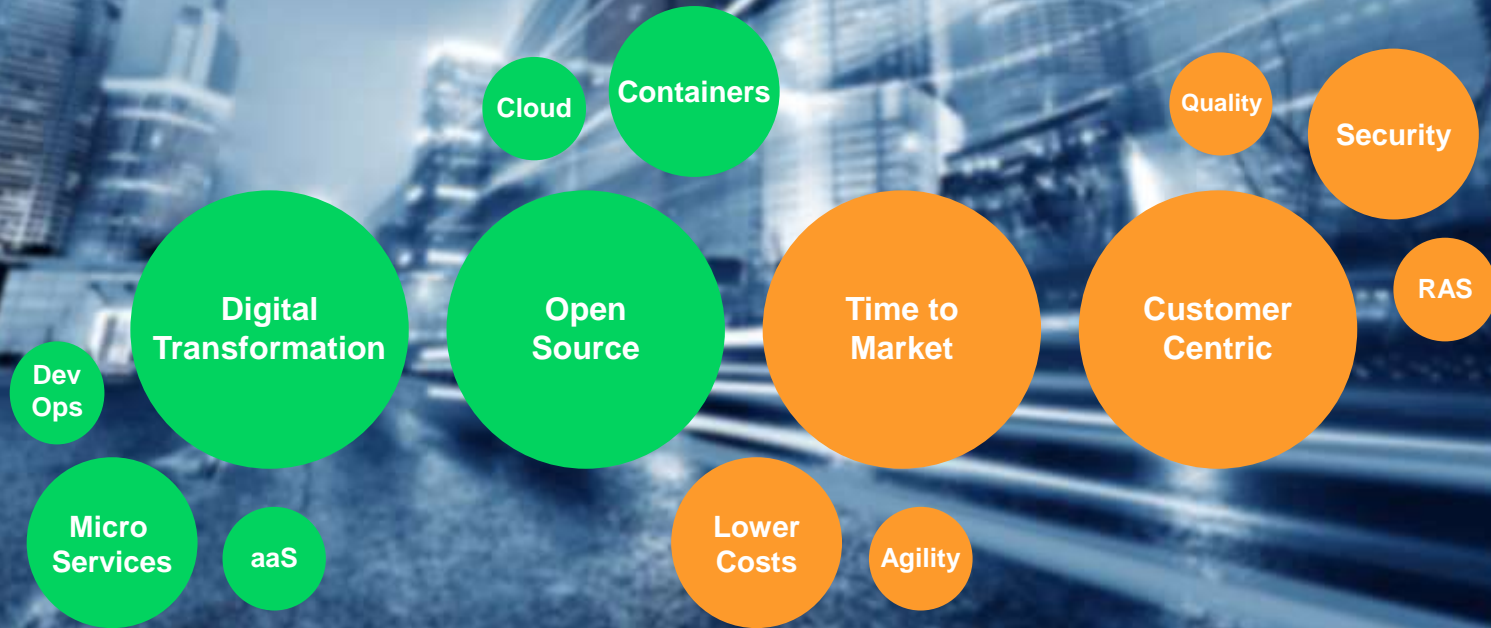


# Welcome to SUSE Expert Days 2017



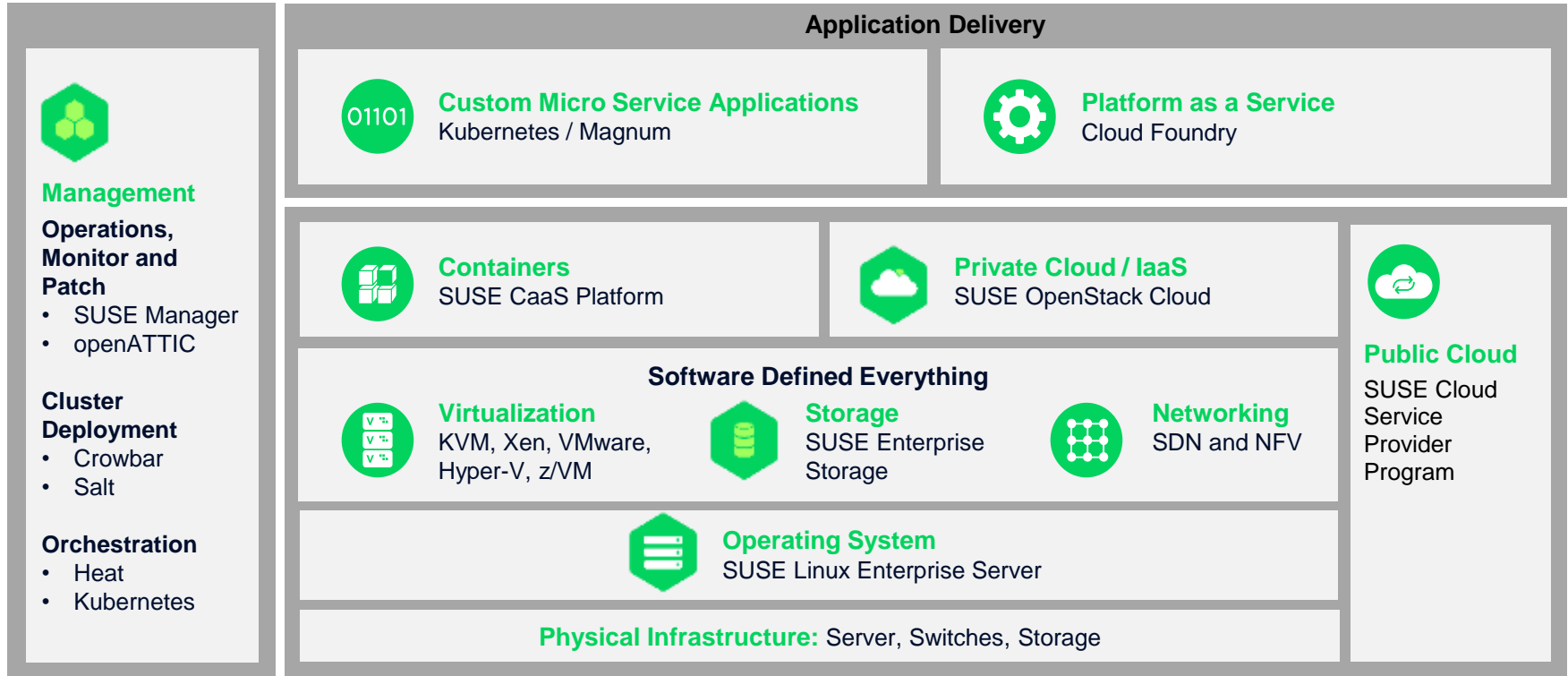
# Define Your Future with SUSE

# The World is Demanding SUSE is Here to Help



# SUSE Software-Defined Infrastructure

An Open, Flexible Infrastructure Approach





# Recent Tech News

## Open Source Projects

- Growing contribution to many key communities
- Joined Cloud Foundry Foundation board
- Founding member of new projects—Zero Outage

## Partnerships

- Fujitsu and SUSE: mission-critical, hybrid cloud, OpenStack and container orchestration
- Intel: HPC Orchestrator stack
- HPE: preferred Linux and SUSE OpenStack Cloud
- SaltStack: expanded partnership for automated management

CLOUD FOUNDRY

CLOUD NATIVE  
COMPUTING FOUNDATION

OPEN CONTAINER  
INITIATIVE

OPNFV

openHPC

Zero Outage  
INDUSTRY STANDARD

SUSE

Hewlett Packard  
Enterprise

FUJITSU

SALTSTACK

intel

# Recent SUSE Product News

## Available:

- SUSE Linux Enterprise 12 SP2 including new support for ARM64 and Raspberry Pi
- SUSE Enterprise Storage 4 including openATTIC and optimized for large data

## Coming Soon:

- SUSE OpenStack Cloud 7 with added support for Kubernetes and Cloud Foundry integration
- SUSE Manager 3.1
- Beta of SUSE Containers as a Service Platform including MicroOS

## Work in Progress:

- SUSE Platform as a Service offering



# SUSE at a Glance



# SUSE at a Glance

**+8%**

SUSE Growth  
vs. Other Linux  
in 2015\*

**25+**

Years of Open  
Source Engineering  
Experience

**10**

Awards in  
2016 for SUSE  
Enterprise  
Storage

**Top 15**

Worldwide System  
infrastructure  
Software Vendor

**1.4B**

Annual  
Revenue

**1st**

Enterprise  
Linux  
Distribution

**2/3+**

Of the Fortune  
Global 100 use  
SUSE Linux  
Enterprise

**50%+**

Development  
Engineers

**1st**

Enterprise  
OpenStack  
Distribution





# A Broad and Connected Ecosystem

5000+  
Partner Ecosystem  
Members

13,500+  
Certified Hardware  
Systems

3200  
Service Providers &  
System Integrators

8500+  
Certified Applications

1800  
Technology Partners

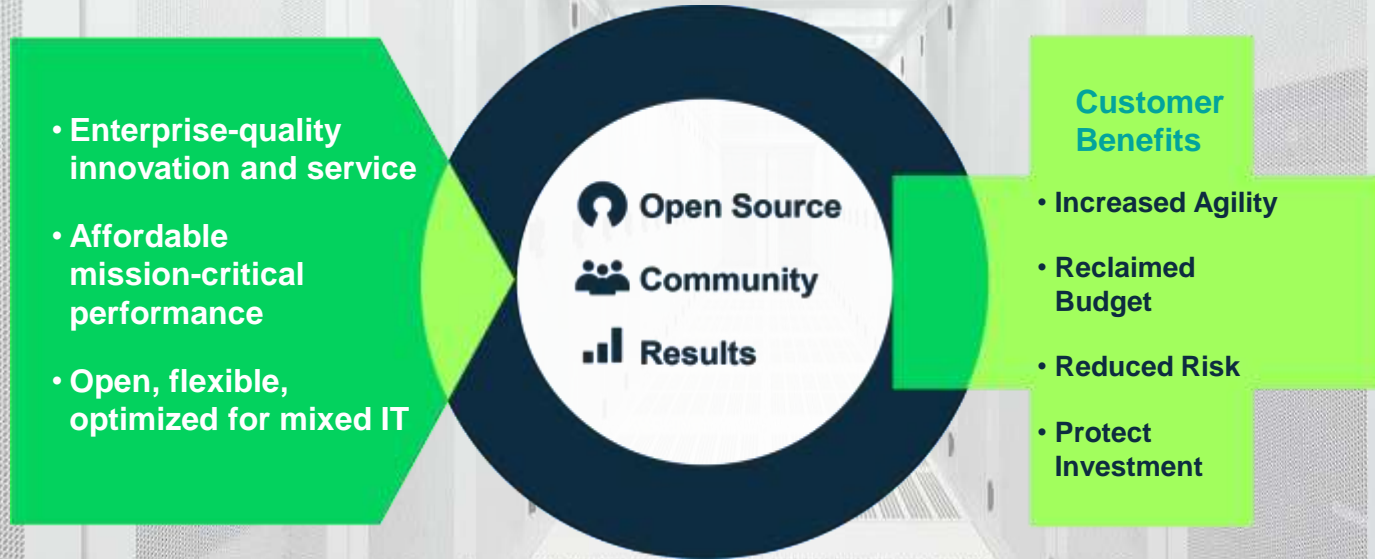
600  
Training Partners



# Collaboration and Contribution

 OpenPOWER	 CLOUD NATIVE COMPUTING FOUNDATION	 QEMU	 spec	 GNOME™	 openHPC	 OPEN CONTAINER INITIATIVE	 mozilla FOUNDATION
 openstack	 KVM		 SPACEWALK	 iVISOR PROJECT	 YaST	 openATTIC	 openSUSE
 HighAvailability	 open build service	 OPEN MAINFRAME PROJECT	 X.Org	 Xen™	 THE LINUX FOUNDATION	 ceph	 SAMBA
	 MariaDB	 OPNFV	 openinventionnetwork	 CLOUDFOUNDRY		 ESDA Electronic System Design Alliance	

# How SUSE Adds Value



***The Open, Open Source Company***

# Agenda

Welcome and Introductions

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Define Your Future with SUSE

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The Digital Transformation and What it Means to You  
*Future Proof Today With a Flexible Platform for Tomorrow*

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Lunch

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Optimize the Data Center with a Software-defined Infrastructure  
*Bringing "as a Service" to Your Customers*

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Changing Application Service Delivery with DevOps  
*Improving Agility Using an Open DevOps Approach*

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End of Day Wrap Up and Thank You

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# The Digital Transformation and What it Means to You

# Open Source Solutions Can Help You Meet the Digital Economy Demands

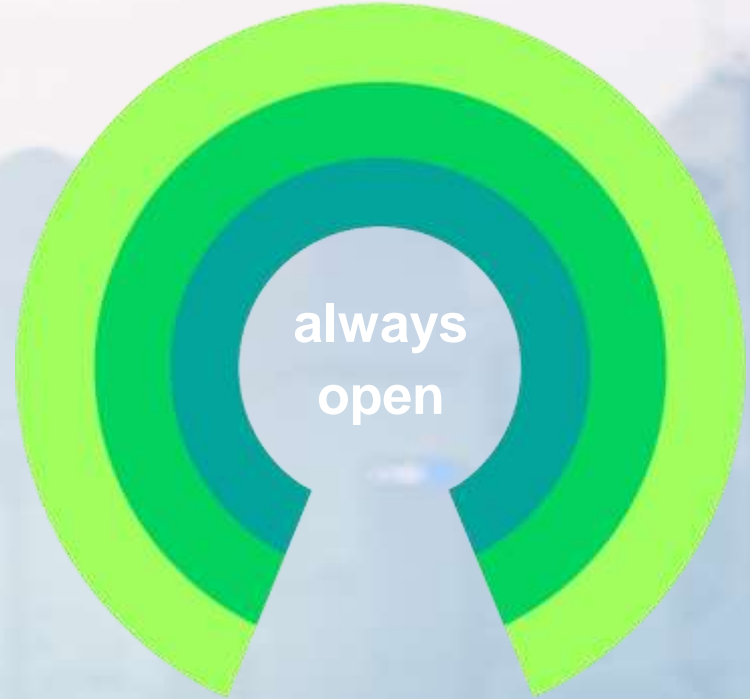
- Better Quality & Security
- Rapid Innovation
- Lower Cost
- No Vendor Lock-in



# Meet the Challenges of the Digital Transformation with SUSE

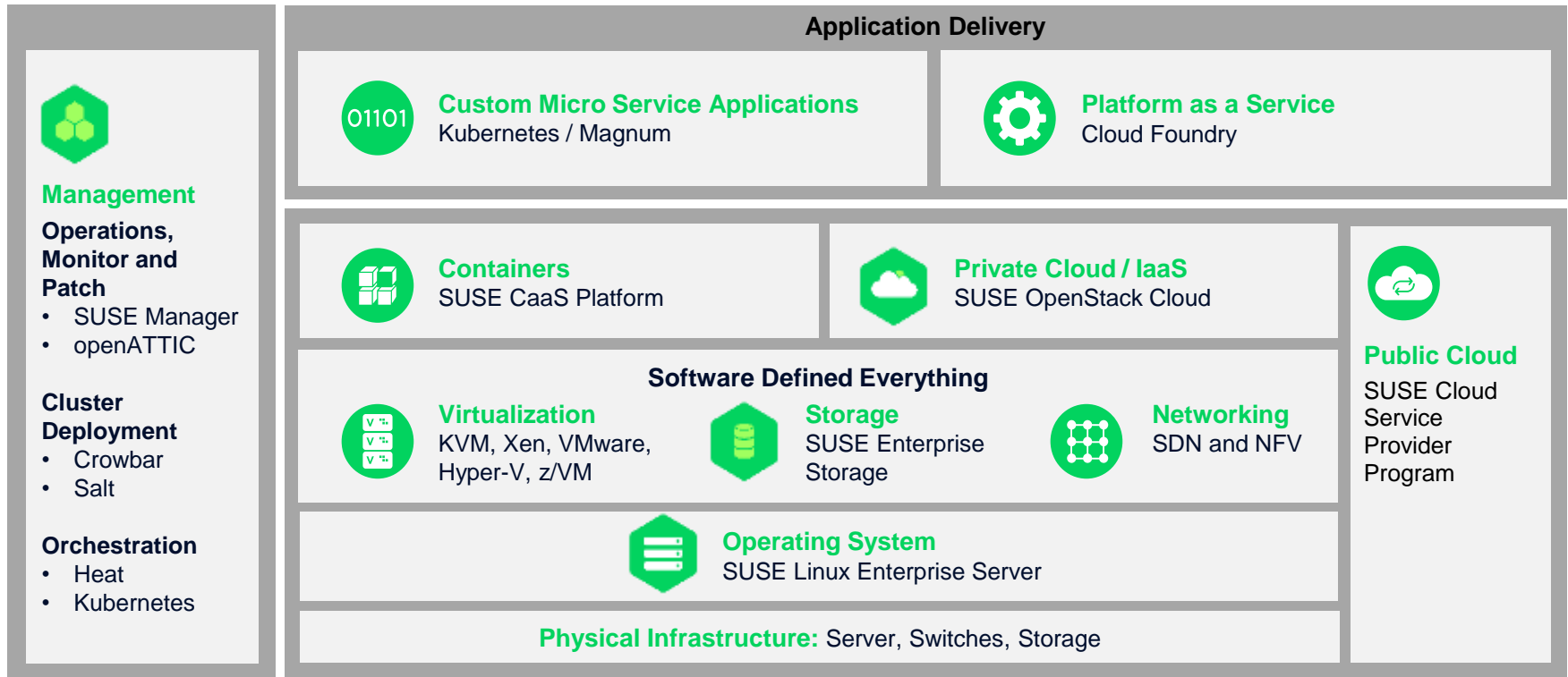
**It's not just WHAT we do.  
It's HOW we do it.**

- True to open source vision
- Flexible and adaptive
- Enterprise support



# SUSE Software-Defined Infrastructure

An Open, Flexible Infrastructure Approach







**Thank you for joining us today!**

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